

PIN Conference 2019 29–30 August | GIGA, Hamburg

Narratives and Negotiations

Thursday, 29 August 2019 | Room 243

9:30–11:30 a.m. | Panel 1: Why and How Narratives Matter in Negotiations

Introduction: Fen Osler Hampson (PIN) and Amrita Narlikar (GIGA, PIN)

Historical Narratives: Thomas Bagger (Office of the Federal President)

Memory and Narratives about Hate and Forgiveness in Post-conflict Societies:

Valérie Rosoux (PIN)

Discussant: Nora Müller (Körber Foundation)

11:30 a.m.–12:00 noon | Coffee Break

12:00 noon–02:00 p.m. | Panel 2: Changing Landscapes

Internet Governance: Fen Osler Hampson (PIN) and Paul Twomey (CIGI)

Artificial Intelligence: Dan Ciuriak (CIGI)

Populist Narratives: Saskia Ruth-Lovell (GIGA)

Discussant: Paul Meerts (PIN)

02:00–03:00 p.m. | Lunch

03:00–05:30 p.m. | Panel 3: Economics and Geoeconomics

NAFTA: Meredith Lilly (Carleton University)

Poverty Narratives in the WTO: Amrita Narlikar (GIGA, PIN)

The 5G Debate: Oliver Stuenkel (Fundação Getulio Vargas)

Negotiating Geostrategic Visions for the Indo-Pacific:

Samir Saran (Observer Research Foundation – ORF)

Narratives and Negotiations in Foreign Aid: Haley J. Swedlund (Radboud University)

Discussant: Guy Olivier Faure (PIN)

07:00 p.m. | Dinner

Friday, 30 August 2019 | Room 243

09:30 a.m.–12:00 noon | Panel 4: Geopolitics I

Bargaining with Islamic Arabia: Lessons from the Quran, Hadith, and 1001 Nights:

I William Zartman (PIN)

War and Alliances – Negotiating Coalitions in the Lead-up to the Iraq War:

Rodger Payne (University of Louisville)

Narratives in Regional Arms Control Negotiations – Iran Agreement:

Henner Fürtig (GIGA)

Global Arms Control Narratives – US-Russia Negotiations Post-Cold War:

Mikhail Troitskiy (PIN)

Institutional Reform, Perceptions of Safety and Post-conflict Violence:

Julia Strasheim (Helmut Schmidt Foundation)

Discussant: Liana Fix (Körber Foundation)

12:00 noon–01:00 p.m. | Lunch

01:00–03:00 p.m. | Panel 5: Geopolitics II

Brexit:

Brendan Vickers (Commonwealth Secretariat)

Narratives in Foreign Policy – a Regional Approach:

Marian Schuegraf (Federal Foreign Office)

Narratives, Peace Agreements and Mediation – Colombia:

I William Zartman (PIN) and Sophie Haspeslagh (LSE)

Discussant: Valérie Rosoux (PIN)

About the GIGA

The GIGA German Institute of Global and Area Studies is an independent social science research institute based in Hamburg, Germany. Our mission is to analyse political, social, and economic developments in Africa, Asia, Latin America, and the Middle East, as well as global issues. As a member of the Leibniz Association, we are committed to the Leibniz principle of “theoria cum praxi”: science for the benefit of society.

The GIGA stands for an approach that is global in content, reach, and structure. It combines in-depth area expertise with comparative, interdisciplinary, and multilevel analysis, generating insights that are relevant from an academic and a realworld perspective.

Visit www.giga-hamburg.de for more information.



G | G A